



Graanhanteringsorganisasie van Suider Afrika

**SIMPOSIUM EN  
JAARLIKSE  
ALGEMENE  
VERGADERING  
2011**

**9 & 10 MAART 2011**

**KIEVITSKROON**



# UITNODIGING

## SIMPOSIUM EN JAARLIKSE ALGEMENE VERGADERING VAN GOSA (GRAANHANTERINGSORGANISASIE VAN SUIDER-AFRIKA)

U as professionele rolspeler in die graanhantering en verwante bedrywe word uitgenooi na GOSA se Simposium en 28ste Jaarlikse Algemene Vergadering.

U is welkom om kollegas saam te bring om saam met u die simposium te geniet wat plaasvind op:

**9 & 10 Maart 2011**  
te  
**Kievitskroon, Pretoria**

Die hoofdoelstelling van GOSA is om die belange van die graanhanterings-, verwerkings- en distribusiebedrywe deur individuele professionalisme te dien en om veilige, effektiewe en ekonomiese werkverrigting binne die bedryf te bevorder.

GOSA is verder 'n toegewyde organisasie wat vir sy lede forums daarstel om leierskap, innovasie en voortreflikheid na te streef in graanverwante aktiwiteite.

Die simposium beloof om verrykend en interessant te wees, nie net vir persone in die graanbedryf nie, maar ook vir hul metgeselle.

**Moet dit nie misloop nie!!**



Graanhanteringsorganisasie van Suider Afrika

# ALGEMENE INLIGTING

## ORGANISEERDERS

GOSA (Graanhanteringsorganisasie van Suider-Afrika)  
Hein Rehr (082 451-1569) en Dirk Kok (082 578-2744)  
Posbus 74355, Lynnwoodrif 0040

### REGISTRASIEGELD

Lede R750-00  
Nie-lede R1 100-00  
Metgeselle R500-00

*(Sluit verversings, middagete en aandete in)*

### REGISTREER ASSEBLIEF VOOR OF OP 21 JANUARIE 2011 BY:

Lizbé Esterhuizen

Tel (012) 807-3002

Faks (012) 807-7092  
of 086 716-3683

[lizbe@graansilo.co.za](mailto:lizbe@graansilo.co.za)

### UITSTALLING

Enige instansie wat tydens die simposium sy werksaamhede / produkte wil bekend stel, moet met GOSA in verbinding tree want daar is beperkte uitstalruimte beskikbaar teen 'n koste. Die reël "eerste bespreek, kry eerste" sal geld.

Kontak Frik Steynberg (082 898-2820 / [frik.steynberg@afgri.co.za](mailto:frik.steynberg@afgri.co.za)) vir besonderhede.

### AKKOMMODASIE

Verblyf is beskikbaar teen 'n bed-en-ontbyt tarief van R875 per persoon. Metgeselle bly gratis maar moet net hul eie ontbyt (R125-00/persoon) betaal. Skakel met Yolanda Smit by Kievitskroon vir verblyfbesprekings.

### Kontakbesonderhede is:

Tel 012 808-0150

Faks 012 808-0148

[yolanda@kievitskroon.co.za](mailto:yolanda@kievitskroon.co.za)

[www.kievitskroon.co.za](http://www.kievitskroon.co.za)

**U is self verantwoordelik vir alle reis- en verblyfreëlings.**

# SIMPOSIUM EN JAARLIKSE ALGEMENE VERGADERING

9 & 10 MAART 2011

KIEVITSKROON

## WOENSDAG: 9 MAART 2011

- 07:30 Registrasie
- 08:30 Skriflesing en gebed: ds Richard van Wyk
- 08:45 Opening en verwelkoming deur GOSA-President, Annatjie Loio
- 09:00 Gasspreker: Ds Richard van Wyk
- 10:00 Tee

### Sessie 1

#### **Voorsitter: Esli Rall**

*Kommoditeite: Logistiek, Rand Merchant Bank*

- 10:30 'n Toekomsblik oor spoorvervoer in die kommoditeit sektor  
*Divyesh Kalan – Kommersiële Direkteur, Transnet Freight Rail*
- 11:15 Uitdagings rondom padvervoer in die graan sektor  
*Gavin Kelly – Tegniese en Operasionele Bestuurder, Road Freight Association SA*
- 12:00 Borge/Uitstallers
- 12:30 Middagete

### Sessie 2

#### **Voorsitter: Frik Steynberg**

*Operasionele Direkteur: Hantering en Berging, Afgri Bedryfs Bpk*

- 13:30 Finansiering van die waardeketting in die graan- en oliesadebedrywe  
*Anton Jordaan – Hoofbestuurder: Suidwesfin, Suidwes Landbou*
- 14:15 Die belangrikheid van infrastruktuur in internasionale handel  
*Cesar Soares – Kommersiële Direkteur, Louis Dreyfus Commodities Africa*
- 15:00 Voedselsekuriteit  
*Jannie de Villiers – Uitvoerende Hoofbestuurder, National Chamber of Milling*

16:00 Borge/Uitstallers  
16:15 Jaarlikse Algemene Vergadering

19:00 for 19:30 Aandete

Drag: Deftig informeel

Gaskunstenaars: Clint & Co

## DONDERDAG: 10 MAART 2011

### Sessie 3

**Voorsitter: Sierk Ybema**

*Bestuurder: Graankwaliteit, NWK Beperk*

08:00 Ds Richard van Wyk

08:15 Ekonomiese vooruitsig en implikasies vir die graanbedryf  
*Johan Willemse – Medeprofessor, Landbou-ekonomie, UOVS*

09:00 Termynmarkte: Spekulasie vs verskansing  
*Rod Gravelet-Blondin – Senior Bestuurder, Landbouprodukte afdeling, JSE Beperk*

09:45 Voorraadbeheer Stelsels  
*Matt Brownson – Besturende Direkteur, Ronin Grain Management Systems*

10:30 Tee

### Sessie 4

**Voorsitter: Lukas Swarts**

*Direkteur: Cereal Foods*

11:00 Die belangrikheid van identiteit preservering van non-GMO's  
*Braam Olivier – Tongaat Hullets*

11:45 Nuwe ontwikkelings in GMO's  
*Andrew Bennett – Tegnologie Ontwikkeling Bestuurder, Monsanto*

**Afsluiting** Hein Rehr



Graanhanteringsorganisasie van Suider Afrika

# DAMESPROGRAM

9 & 10 MAART 2011

KIEVITSKROON PRETORIA

## WOENSDAG: 9 Maart 2011

- 7:30 Registrasie
- 8:30 Skriflesing en gebed: Ds Richard van Wyk
- 9:00 Kreatiewe verf terapie
- 10:30 Tee
- 10:45 Gaan voort met verfwerk
- 13:00 Piekniek onder die bome by Kievitskroon
- 14:00 "Love pays attention" Ds Richard van Wyk
- 15:30 Dagprogram voltooi

## DONDERDAG: 10 Maart 2011

- 8:30 Skriflesing en gebed: Ds Richard van Wyk
- 9:00 Kosdemonstrasie
- 10:30 Teepartytjie onder bome en afsluiting



16:00 Sponsors/Exhibitors

16:15 Annual General Meeting

19:00 for 19:30 Dinner

Dress Code: Smart Casual

Guest Artists: Clint & Co

## THURSDAY: 10 MARCH 2011

### Session 3

**Chairperson: Sierk Ybema**  
Manager: Grain Quality, NWR Ltd

08:00

Rev Richard van Wyk

08:15

Economic outlook and implications for the grain industry  
Johan Willems, Associate Professor, Agricultural Economics, UFS

09:00

Futures Markets: Speculation vs Hedging  
Rod Gravelle-Blondin - Senior General Manager, Agricultural Products Division, JSE Limited

09:45

Stock control systems  
Matt Brownson - Managing Director, Ronin Grain Management Systems

10:30

Tea

### Session 4

**Chairperson: Lukas Swarts**  
Director: Cereal Foods

11:00

The importance of identity preservation of non-GMO's  
Bram Olivier - Tongaat Hults

11:45

New developments in GMO's  
Andrew Bennett - Technology Development Manager, Monsanto

### Closing

Hein Rehr

# SYMPOSIUM AND ANNUAL GENERAL MEETING

9 & 10 MARCH 2011

KIEVITSKROON

WEDNESDAY: 9 MARCH 2011

07:30	Registration
08:30	Scripture and prayer: Rev Richard van Wyk
08:45	Opening and welcome by GOSA-President, Annatjie Loio
09:00	Guest speaker: Rev Richard van Wyk
10:00	Tea

## Session 1

**Chairperson: Esli Rall**

*Commodities: Logistics, Rand Merchant Bank*

10:30	A futuristic view around rail capacity in the commodity sector <i>Divyesh Kalan – Commercial Director, Transnet Freight Rail</i>
11:15	Challenges around road logistics in the grain sector <i>Gavin Kelly – Technical and Operations Manager, Road Freight Association SA</i>
12:00	Sponsors/Exhibitors
12:30	Lunch

## Session 2

**Chairperson: Erik Steynberg**

*Operational Director: Handling and Storage, Agri Operations Ltd*

13:30	Financing of the value chain in the grains and oilseeds industries <i>Anton Jordaan – Manager: Suidwesfin, Suidwes Landbou</i>
14:15	The importance of infrastructure in trade <i>Cesar Soares – Commercial Director, Louis Dreyfus Commodities Africa</i>
15:00	Food Security <i>Jannie de Villiers – Chief Executive Officer, National Chamber of Milling</i>



Grain Handling Organisation of Southern Africa

# GENERAL INFORMATION

## ORGANISERS

GOSA (Grain Handling Organisation of Southern Africa)  
Hein Rehr (082 451-1569) and Dirk Kok (082 578-2744)  
P O Box 74355, Lynnwood Ridge 0040

## REGISTRATION FEE

Members R750-00  
Non-members R1 100-00  
Companions R500-00

*(Inclusive of refreshments, lunch and dinner)*

**PLEASE REGISTER ON OR BEFORE 21 JANUARY 2011 WITH:**

Lizbe Esterhuizen

Tel (012) 807-3002

Fax (012) 807-7092

lizbe@graansilo.co.za

or 086 716-3683

## EXHIBITION

Should you wish to exhibit your company/products during the symposium, please contact GOSA as the exhibition areas are limited and are available at a cost. The rule "First Come, First Served" shall apply.

Contact Erik Steynberg (082 898-2820 / [frik.steynberg@afgril.co.za](mailto:frik.steynberg@afgril.co.za)) for details.

## ACCOMMODATION

Accommodation is available on a bed and breakfast basis at R875-00 per person. Your partner stays for free but has to pay their own breakfast (R125-00/person). Contact Yolanda Smit at [Kievitskroon](mailto:Kievitskroon) for accommodation arrangements.

## Contact details are:

Tel 012 808-0150

Fax 012 808-0148

[Yolanda@kievitskroon.co.za](mailto:Yolanda@kievitskroon.co.za)

[www.kievitskroon.co.za](http://www.kievitskroon.co.za)

You are responsible for your own travel and accommodation arrangements.

# INVITATION

SYMPOSIUM AND ANNUAL GENERAL MEETING OF GOSA  
(GRAIN HANDLING ORGANISATION  
OF SOUTHERN AFRICA)

You as a professional role player in the grain handling and related industries are invited to the GOSA Symposium and 28th Annual General Meeting.

You are welcome to bring colleagues to the symposium to be held on:

9 & 10 March 2011

at

Kievitstroom, Pretoria

The main objective of GOSA is to serve the interests of the grain handling, processing and distribution industries by individual professionalism and to promote safe, effective and economical performance within the industry.

GOSA is furthermore a committed organisation that provides forums for its members to improve leadership, innovation and excellence in the grain related industries.

The symposium promises to be enriching and interesting, not only for the persons in the grain industry, but also for their companions.

**Do not miss this event!**

Grain Handling Organisation of Southern Africa



**SYMPOSIUM  
AND ANNUAL  
GENERAL MEETING  
2011**

**9 & 10 MARCH 2011  
KIEVITSKROON**

